




**Investment Visas** in Hong Kong

# **10 Steps** **To A Successful Entrepreneur** **Visa Application**

April 21, 2017

**Stephen Barnes**

*aka the* **Hong Kong Visa Geeza**

- 
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## 10 Steps To A Successful Entrepreneur Visa Application

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# Order of Business

1. Back Story to the 10 Steps
2. 2015 Enhancement Measures
3. Startup or Entrepreneur?
4. The 10 Steps to Approval

Let me start by saying...



# How We Got Here





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**FRONT PAGE NEWS**

10

**10 Must-Have Resources for Any Hong Kong Investment Visa Application**

by *The Visa Geeza in Front Page, 64 responses*

If you are intending to make an application for a Hong Kong investment vi



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Business Investment

Startups

- Policy
- Got a Visa Problem?
- Just Visiting
- Job Offer Work Visa
- Entrepreneur Visa
- Getting One
- Catch 22
- Loved Ones
- Ticking the Box
- D-I-Y Startup Visa

Capital Investment



D-I-Y STARTUP VISA

Go about applying for and getting approved a Startup Visa without paying for any professional help!



→ Part 10 – Ticking the Box

The Whole Startup Story

Get Started Here

## START UPS - Tick **YES** for Your Ticket to Ride?

### 6. 申請投資 Application for Investment

(i) 你的業務是否獲政府支援計劃的支持? <sup>註</sup>  
Is your business supported by a government-backed programme? <sup>Note</sup>

是 (請說明支持機構及計劃名稱並提供相關證明文件)  
Yes (Please indicate the name of the supporting organisation and programme, and provide relevant supporting documents.)

機構名稱:  
Name of supporting organisation: \_\_\_\_\_  
計劃名稱:  
Name of programme: \_\_\_\_\_

否  
No

註：有關政府支援計劃的例子，請參考《企業家來港投資入境指南》[ID(C) 1000]第 II 部第 3(c)(ii)段。  
Note: For examples of government-backed programmes, please refer to paragraph 3(c)(ii) of Part II of the "Guidebook for Entry for Investment as Entrepreneurs in Hong Kong" [ID(E) 1000].



### (ii) 公司資料 Company Particulars

公司名稱  
Name of company

開業/成立日期  
Date of establishment/incorporation

日 dd 月 mm 年 yyyy

公司類別 Type of company  獨資經營 Sole-proprietorship  合夥經營 Partnership  有限公司 Limited company

母公司名稱 (如適用)  
Name of parent company (if applicable)

在本頁內所填報的資料均屬正確、完備和真實。  
The information given on this page is correct, complete and true.

**Page 3, Section 6 (i), Application Form ID999A**





START UP - Slam Dunk



創新科技署  
Innovation and  
Technology Commission



Hong Kong 香港科技園  
Science & Technology Parks



## **Step 1 – Understand Policy**

- Based upon flexible conceptual hurdles to be overcome
- A non legalistic nor overly bureaucratic process
- Facilitative of bona fide commercial and other socially advantageous activity
- Three undercurrents:
  1. Creation of local jobs
  2. Promotion of 'Welcome Investment'
  3. Clear benefit to Hong Kong



## Step 2 - Do You Actually Have A 'Visa Problem'?

Permanent HKID Card Holders  
Right to Land Holders  
Holders of Unconditional Stay  
Residents with Dependant Visas  
Holders of Capital Investment Entrant Scheme Visas  
Holders of Quality Migrant Admission Scheme Visas





## *So, What Can You Do As a Visitor?*

Genuine business visit – leave and depart quickly

Pre-relocation for business residence: orientation, preliminary – but no assumption of the job-related duties

Trade fair participation, speaking at conferences

Delineated by the attitude of ImmD to a prosecution for the activity in question/intention of the parties at the outset

Employment Visa Based On a **Job Offer**  
- Approvability Test -



**Step 3 - Understand You're Not An Employee**

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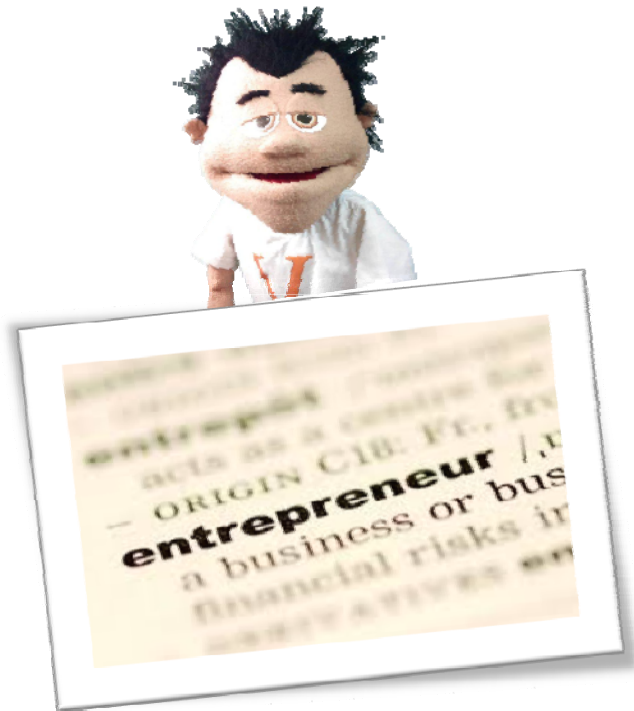
" Does the applicant possess a special skill, knowledge or experience which are of value to and not readily available in Hong Kong? "

*Moreover, the Immigration Department will:*

" .... take into consideration, amongst other things, whether it is justified for the employer to bring in an expatriate staff. "

The **Business Investment Visa**  
- **Approvability Test** -  
**Step 4**

Can You Make a Substantial Contribution to  
the Economy of Hong Kong?



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**Step 5 – Ensure You Have 3 Legs of the  
Approvability Stool Present in Your Business**

Local Recruitment



Cash & Other  
Resources

Suitable Business  
Premises

## Step 6 - How Much Cash Investment?





*What About Non Funding Resources?*



## Step 7 – Do You Have Suitable Business Premises?



## Step 8 – Are You Going to Create Local Jobs?



## Step 9 – Are You In A Traditional Pillar Industry?



*.... Or A Sector Cluster Presently Being Explored by the  
Economic Development Commission?*



1. Transportation
2. Convention and exhibition industries and tourism
3. Manufacturing industries
4. Innovative technology and cultural and creative industries
5. Professional services.



**Commerce and Economic Development Bureau**  
The Government of the Hong Kong Special Administrative Region

## Step 10 – Use Our 10 Must Have Resources

And of course, if ever you get stuck and need to ask me a question, please do so [here](#).

I guarantee you a personalised **PodCast answer** within 48 hours – completely free of charge!

- 1. INFOGRAPHIC** - One Man Investment Visa for Hong Kong
- 2. PDF** – Information on the Hong Kong Business Investment Visa
- 3. PLAN** – The Hong Kong Visa Application Roadmap
- 4. CASE STUDY** - Hong Kong Investment Visas – 3 Case Examples That Would Not Get Approved
- 5. TEMPLATES** – Business Investment Visa Application Argument & Other Supporting Letters to the HKID

**VIDEO** – 60 Page Business Plan Needed for a Business Investment Visa?

**VIDEO** – Advantages of Being An Existing Resident When You Make an Application for a Business Investment Visa

**PODCAST** – Freelancers in Hong Kong – Can You Get a Visa?

**TEMPLATE** – Business Plan for a Hong Kong Enterprise

**TEMPLATE** – Hong Kong Employment Contract

ps – there are 11 resources actually (including the presentation above), but hey, who's counting!

**VISIT OUR PROFESSIONAL PRACTICE** or **VISIT OUR FREE D-I-Y VISA GUIDE**



## Doing It Yourself

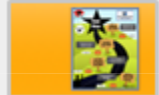


**1 ~ 5 = Must Use!**

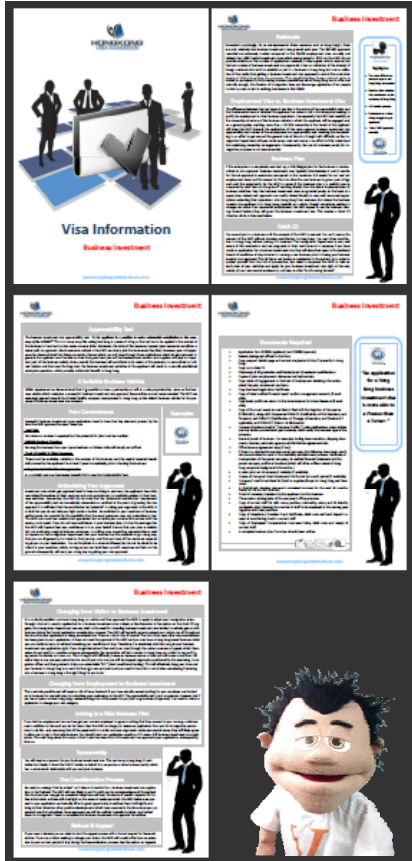
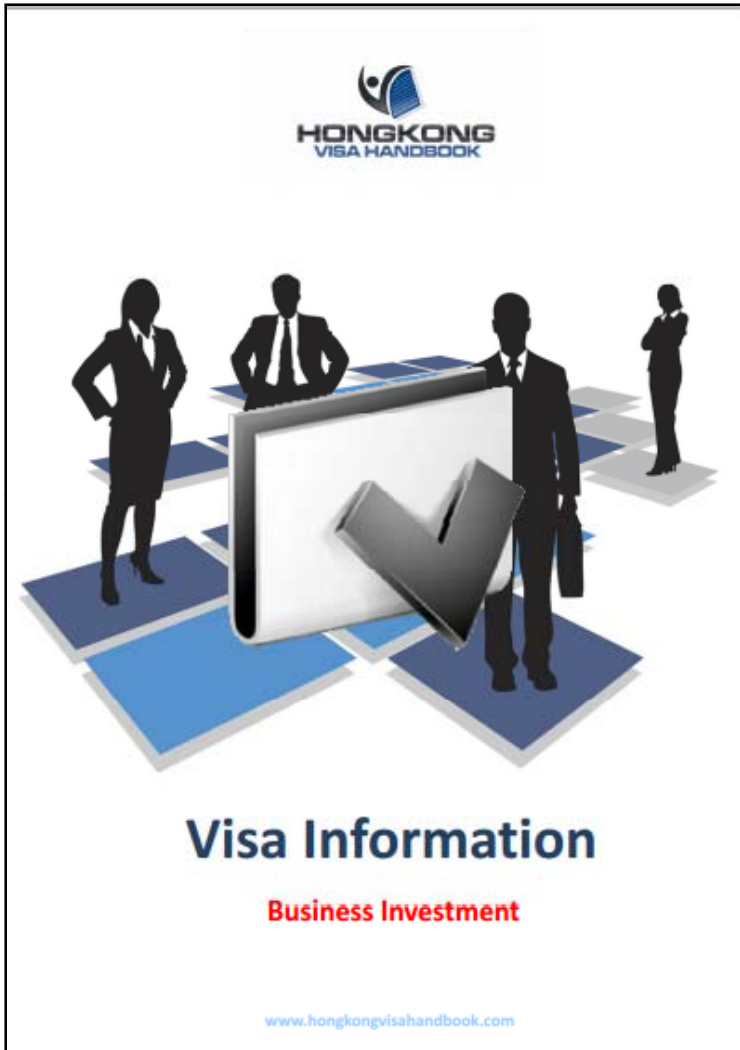


## One Man Investment Visa for Hong Kong – What's Required?

Posted May 20th, 2012 by The Visa Geeza. 4 Comments



**Must Use 1**



**Must Use 2**



# YOUR HONG KONG VISA APPLICATION ROADMAP

PAGE 1



**YOUR HONG KONG VISA APPLICATION ROADMAP**

**APPLICATION ROADMAP**

**APPLICATION ROADMAP**

**APPLICATION ROADMAP**



Must Use 3

## Hong Kong Investment Visas – 3 Case Examples Which Would Not Get Approved

Posted June 19th, 2012 by The Visa Geeza. [6 Comments](#)



**Must Use 4**



## APPLICATION TEMPLATES

These templates are suitable for business investment visa applications submitted either within Hong Kong ("in-country") or from outside of Hong Kong or by mail direct to ImmD ("out-of-country").



### TEMPLATE

### FOR...

BIV Cover Letter with Document List	Applying for a business investment visa with provision to include dependant visa applications for legal dependant family members.
BIV Subsequent Submission Letter	Answering follow up queries of ImmD.
BIV Interim Reply Request Letter	Requesting an interim reply from ImmD if you have not heard from them for several weeks.
BIV Approval Processing Letter	Completing the application approval formalities. This is used where the application has been considered on an in-country Change of Status or Change of Category basis (not required for out-of-country applications).
BIV Appointment of an Authorised Representative	When you need to appoint a third party to submit papers or progress your application at ImmD on your behalf.



**Must Use 5**

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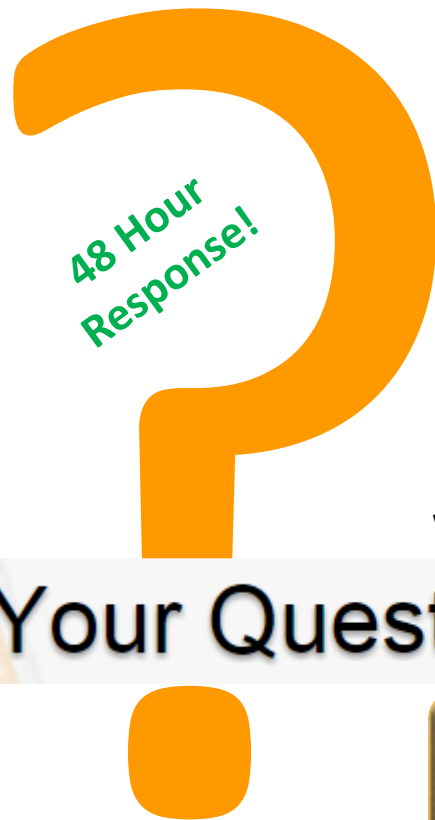
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**Refer to the Remaining 6**  
**(including the on-page video)**

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Your Questions Answered 

